



INNOVATIONS IN CAPITAL FUNDING FOR SME`s



Small & Medium Enterprises

Welcome
to Eurofinanz Group

www.eurofinanz.uk

FINANCIAL ADVISORY PROJECT FINANCING



the advisor

EUROFINANZ SMEs is a division created to specifically advise and help small and medium businesses to expand access to finance. Eurofinanz offers its global network and expertise to bring together financial institutions, private and or public investors, multilateral agencies and development finance institutions, encourage innovation, and boost high quality businesses.

We are able to offer clients broad resources and experience in determining the most effective ways to finance international projects in multiple sectors.

EUROFINANZ's provides support in technical, commercial, and legal issues, as well as structured finance. Our staff is experienced in the structuring and execution of transactions throughout emerging markets and developing countries.

Agreement reached with ANPME (Associação Nacional das Pequenas e Médias Empresas) – Portugal as well as the support and experience of our staff and Business Associates will contribute to leverage knowledge, facilitate access to financing and promote the growth of SMEs.

the product

Our cashflow-based project financing enables us to offer you tailored finance solutions at matching maturities for private infrastructure companies in the areas of energy, agriculture - food production, health, real estate among others. As an arranger of syndicated finance, we get further finance partners on board, enabling us to offer complete loan financing from a single source.

preferred markets

Africa

South America

Europe

preferred sectors

Industry

Agro-Industry

Fisheries

Energy

Health

Real Estate

Tourism

parameters for project financing

Amounts	From 1M€ to 50M€
Grace Period	Up to 1 year.
Repayment - Term	Up to 15 years (Usually up to 12 years)
Repayment of the debt	Quarterly, Semi-annual or Annual instalments
Currency	euro or equivalent in another currency with international course.
Disbursements	By tranches, depending on the project schedule.
Guarantees	Mortgage / Pledge over Receivables / Revenue / project Assets / company shares and or others.
Interest rate	Ranging from 3%p.a. to 9%p.a.

calendar

Preparation of Business
Plan 4 to 6 weeks

calendar | process management

Month 1

Process / Client Reception

Approach to Funders

Signing Contracts

Submission of Documents by Client

Preparation or Study and Analysis of the Project / Business Plan.

calendar | process management

Month 2

Presentation of the Project to Funders

Collection of additional documentation

Project defense and support

Funders Pronounce

calendar | process management

Month 3

Analysis of Funders' Proposals

Negotiations

Month 4

Formalization of contracts.

procedures

the process is handled in stages

Stage 1

The customer sends a LOI to Eurofinanz, requesting funding. Attaches Business plan or teaser and ESME forms duly completed.

The email is sent by the Project Sponsor, or by Project's Representative and must be addressed to the Business Associate to the following email;

sme@eurofinanz.uk

Whenever there is a Representative, you must attach notarized power of attorney.

procedures

the process is handled in stages

Stage 2

Eurofinanz responds with a Proposal or, if the process does not fit the financing parameters, responds to the client stating that there is no interest in the operation.

The email is sent with copy to the Business Advisor.

procedures

the process is handled in stages

Stage 3

Eurofinanz signs a contract with the client.

E-SME signs a S&FA* with Business Associate referred to client introducer.

Eurofinanz issues invoice to the customer for the initial retainer fee.

The customer makes the payment.

* Services and Fees Agreement for Business Associates

procedures

the process is handled in stages

Stage 4

Eurofinanz sends Chek List to the client to request documents and information.

The Business Plan is prepared.

The customer validates the Business Plan.

The project is presented to potential Funders (several).

The project is discussed with the necessary substancial arguments.

procedures

the process is handled in stages

Stage 5

The Funders send feedback and submit proposals.

Proposals are presented to the customer.

The client accepts or declines the offer.

The customer signs Authorization to pay the Success Fee amount. Execution of contract between the client and the Funder.

The Funder delivers funds to the client according to the contract and project schedule.

procedures

the process is handled in stages

Stage 6

The Funder pays the Success Fee to Eurofinanz.

Eurofinanz makes the payment to Business Associate (if applicable).

EUROFINANZ Small & Medium Enterprises
Financial Advisory - Project Financing

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We welcome the opportunity to discuss how our services will benefit you the most .
Contact us today to obtain more information.